

# California Contract Cities Association

## BALANCE SHEET

As of April 30, 2018

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
1011 Preferred Bank CD	73,142.05
1015 Cash- Commercial Bank Checking #2016	419,983.81
1016 Cash- Commercial Storm Water #2024	26,192.77
1018 Cash- Commercial Bank CD #1310	136,557.18
1019 Cash- Commercial Bank # PAC	13,232.21
PayPal Account	144,244.58
<b>Total Bank Accounts</b>	<b>\$813,352.60</b>
Accounts Receivable	
1200 Accounts Receivables	218,995.65
<b>Total Accounts Receivable</b>	<b>\$218,995.65</b>
Other Current Assets	
1202 Prepaid Expenses-Special Events	
1204 Prepaid Fall Seminar	3,450.00
1206 Prepaid AMS	102,574.71
<b>Total 1202 Prepaid Expenses-Special Events</b>	<b>106,024.71</b>
<b>Total Other Current Assets</b>	<b>\$106,024.71</b>
<b>Total Current Assets</b>	<b>\$1,138,372.96</b>
<b>TOTAL ASSETS</b>	<b>\$1,138,372.96</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	68,936.17
<b>Total Accounts Payable</b>	<b>\$68,936.17</b>
Other Current Liabilities	
2202 Unearned Associate Membership Dues	310,917.00
2203 Unearned City Membership Dues	54,716.48
2205 Unearned Event Income	259,860.00
2300 Storm Water Fund Liability	-2,522.50
<b>Total Other Current Liabilities</b>	<b>\$622,970.98</b>
<b>Total Current Liabilities</b>	<b>\$691,907.15</b>
Long-Term Liabilities	
2913 Fund Balance-C/Y Pac's	13,232.21
2914 Fund Balance CY- Storm Water Fund	26,192.77
<b>Total Long-Term Liabilities</b>	<b>\$39,424.98</b>
<b>Total Liabilities</b>	<b>\$731,332.13</b>
Equity	
2910 Fund Balances Summary C/Y	
2911 Fund Balance-C/Y Operating	389,088.12

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	TOTAL
<b>Total 2910 Fund Balances Summary C/Y</b>	<b>389,088.12</b>
2999 Fund Balnce	0.00
Net Income	17,952.71
<b>Total Equity</b>	<b>\$407,040.83</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$1,138,372.96</b>

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# California Contract Cities Association

## PROFIT AND LOSS

April 2018

	TOTAL	
	APR 2018	JUL 2017 - APR 2018 (YTD)
<b>Income</b>		
310000 Earned Membership Dues		
3110 City Membership Dues	23,518.00	235,180.00
3433 Associate Membership Dues	13,396.00	186,293.00
<b>Total 310000 Earned Membership Dues</b>	<b>36,914.00</b>	<b>421,473.00</b>
3400 3400 Annual Seminar		6,400.00
3420-9 3420 Fall Seminar Income		45,130.00
3430 Legislative Tour Income		48,110.00
3600 Annual City Manager's Summit		1,002.36
<b>Total Income</b>	<b>\$36,914.00</b>	<b>\$522,115.36</b>
<b>GROSS PROFIT</b>	<b>\$36,914.00</b>	<b>\$522,115.36</b>
<b>Expenses</b>		
4000 Direct Expenses		
4400 Annual Municipal Seminar		2,678.40
44200 Fall Semnar Expense		39,853.71
44300 Sacramento Legislative Tour		39,579.67
<b>Total 4000 Direct Expenses</b>		<b>82,111.78</b>
4100 Admin. / Mgmt. Services	37,140.00	371,400.00
4108 Bank Charges	989.44	1,814.66
4109 Bereavments	7.57	7.57
4115 Awards & Gifts Operating Fund		805.00
4120 Committee Expenses		198.95
4118 City Mgr Comm Exp	1,173.10	3,300.05
4119 Legislative Committee Expense	1,308.00	1,308.00
4129 Associate Member Luncheons		-25.00
<b>Total 4120 Committee Expenses</b>	<b>2,481.10</b>	<b>4,782.00</b>
4125 Executive Board Expenses	933.79	8,125.76
4126 Board of Directors Meeting Expenses	-3,252.32	-3,207.07
4130 Accounting		2,360.00
4135 Audit Expense		9,500.00
4136 Other Professional Expenses		3,445.30
4140 Postage	1.96	132.30
4145 Printing & Supplies - Operating	172.35	1,458.40
4147 Dues & Sponsors		5,400.00
4165 Travel & Meetings		
4166 Local Travel & Meetings	417.23	6,708.00
4167 Conference Travel & Meetings		5,351.75
4168 Legislative Advoc. Travel & Meetings		3,158.85
<b>Total 4165 Travel &amp; Meetings</b>	<b>417.23</b>	<b>15,218.60</b>
4190 Web Site Expense	598.98	1,205.48
4440 Associate Member Luncheon Expense		622.64
<b>Total Expenses</b>	<b>\$39,490.10</b>	<b>\$505,182.42</b>

	TOTAL	
	APR 2018	JUL 2017 - APR 2018 (YTD)
NET OPERATING INCOME	<b>\$ -2,576.10</b>	<b>\$16,932.94</b>
Other Income		
Interest Income	104.34	1,019.77
<b>Total Other Income</b>	<b>\$104.34</b>	<b>\$1,019.77</b>
NET OTHER INCOME	<b>\$104.34</b>	<b>\$1,019.77</b>
NET INCOME	<b>\$ -2,471.76</b>	<b>\$17,952.71</b>

## CALIFORNIA CONTRACT CITIES ASSOCIATION BUDGET VS ACTUAL SUMMARY

	YTD 10 MONTHS ENDED 4/30/18 ACTUAL	YTD 10 MONTHS ENDED 4/30/18 BUDGET	DIFFERENCE ACTUAL VS BUDGET	DIFF %	ANNUAL 2017/2018 BUDGET
<b>INCOME</b>					
CITY MEMBERSHIP DUES	\$ 235,180	\$ 195,833	\$ 39,347	20%	\$ 235,000
ASSOCIATE MEMBERSHIP DUES	186,293	216,667	(30,374)	-14%	260,000
INTEREST EARNINGS	1,020	917	103	11%	1,100
<b>TOTAL INCOME</b>	<b>422,493</b>	<b>413,417</b>	<b>9,076</b>	<b>2%</b>	<b>496,100</b>
<b>EVENTS</b>					
FALL SEMINAR					
INCOME	45,130	50,000	(4,870)	0%	50,000
EXPENSES	39,854	50,000	(10,146)	0%	50,000
NET FALL SEMINAR	5,276	-	5,276	0%	-
ANNUAL MUNICIPAL SEMINAR					
INCOME	6,400	-	6,400	0%	280,000
EXPENSES	2,678	-	2,678	0%	230,000
NET ANNUAL MUNICIPAL SEMINAR	3,722	-	3,722	0%	50,000
LEGISLATIVE TOUR					
INCOME	48,110	-	48,110	0%	30,000
EXPENSES	39,580	-	39,580	0%	22,000
NET LEGISLATIVE TOUR	8,530	-	8,530	0%	8,000
ANNUAL CITY MANAGER'S SUMMIT					
INCOME	7,081	-	7,081	0%	-
EXPENSES	6,079	-	6,079	0%	-
NET CITY MANAGER'S SUMMIT	1,002	-	1,002	0%	-
<b>TOTAL NET FUND INCOME (EXPENSES)</b>	<b>18,531</b>	<b>-</b>	<b>18,531</b>		<b>58,000</b>
<b>INDIRECT EXPENSES</b>					
MANAGEMENT SERVICES	371,400	362,500	8,900	2%	435,000
ACCOUNTING	2,360	4,167	(1,807)	-43%	5,000
ASSOCIATE MEMBER LUNCHEON	598	-	598	#DIV/0!	-
AUDIT AND TAX RETURN FEES	9,500	5,000	4,500	90%	6,000
OTHER PROFESSIONAL EXPENSES	3,445	15,833	(12,388)	-78%	19,000
BANK CHARGES	1,062	42	1,020	2449%	50
BEREAVEMENTS	8	625	(617)	-99%	750
PAYPAL/ AUTHORIZE.NET FEES	753	500	253	51%	600
AWARDS AND GIFTS	805	3,333	(2,528)	-76%	4,000
CORPORATE FEES	-	104	(104)	-100%	125
COMMITTEE EXPENSES	4,807	6,667	(1,860)	-28%	8,000
EXECUTIVE BOARD EXPENSES	4,919	11,667	(6,748)	-58%	14,000
POSTAGE	132	1,667	(1,534)	-92%	2,000
PRESIDENT'S FUND	-	2,500	(2,500)	-100%	3,000
PRINTING & SUPPLIES	1,458	7,500	(6,042)	-81%	9,000
DUES & SPONSORSHIPS	5,400	9,167	(3,767)	-41%	11,000
TRAVEL & MEETINGS					
LOCAL TRAVEL	6,708				
CONFERENCE TRAVEL	5,352				
LEGISLATIVE ADVO TRAVEL	3,159				
TOTAL TRAVEL & MEETINGS	15,219	14,583	635	4%	17,500
WEB SITE EXPENSES	1,205	1,000	205	21%	1,200
<b>TOTAL INDIRECT EXPENSES</b>	<b>423,071</b>	<b>446,854</b>	<b>(23,783)</b>	<b>-5%</b>	<b>536,225</b>
<b>NET ORDINARY INCOME BEFORE FUND INCOME AND DISBURSEMENTS</b>	<b>17,952</b>	<b>(33,438)</b>	<b>51,390</b>	<b>-154%</b>	<b>(40,125)</b>
<b>NET ORDINARY INCOME</b>	<b>\$ 17,952</b>	<b>\$ (33,438)</b>	<b>\$ 51,390</b>		



**CALIFORNIA CONTRACT CITIES ASSOCIATION  
ASSOCIATE MEMBERSHIP DUES  
1/1/18-12/31/18**

Membership Paid Date	Associate Name	Amount						TOTAL	
		Paid	Jan-18	Feb-18	Mar-18	Apr-18			
03/14/18	Advanced Applied Engineering, Inc	1,500	1,500	125	125	125	125	1,500	\$ -
01/26/18	ALADS	10,000	10,000	833	833	833	833	10,000	\$ -
	AST LLC			-	-	-	-	-	\$ -
	Blockhead Solutions			-	-	-	-	-	\$ -
09/01/17	BMG MONEY	3,750	3,750	313	313	313	313	3,750	\$ -
02/12/18	Burrtec	3,000	3,000	250	250	250	250	3,000	\$ -
01/26/18	Calif Mun Finance Auth	1,500	1,500	125	125	125	125	1,500	\$ -
01/31/18	California JPIA	15,000	15,000	1,250	1,250	1,250	1,250	15,000	\$ -
01/25/18	CalMet	1,500	1,500	125	125	125	125	1,500	\$ -
04/20/18	CalPipe Industries	1,500	1,500	125	125	125	125	1,500	\$ -
	Capitol Advocacy			-	-	-	-	-	\$ -
04/20/18	Care Ambul	5,000	5,000	417	417	417	417	5,000	\$ -
01/26/18	Central Basin	1,500	1,500	125	125	125	125	1,500	\$ -
	Chora Young, LLP			-	-	-	-	-	\$ -
	Citrus Pest & Disease			-	-	-	-	-	\$ -
01/25/18	Climelec LLC	1,500	1,500	125	125	125	125	1,500	\$ -
	Commercial Bank of California			-	-	-	-	-	\$ -
01/25/18	CR & R	3,000	3,000	250	250	250	250	3,000	\$ -
04/24/18	Crown Castle USA Inc	15,000	15,000	1,250	1,250	1,250	1,250	15,000	\$ -
02/12/18	Dapeer Rosenbilt	1,500	1,500	125	125	125	125	1,500	\$ -
	Ek, Sunkin, Klink & Bai			-	-	-	-	-	\$ -
	Englander Knabe & Allen			-	-	-	-	-	\$ -
	Eureka Vapor			-	-	-	-	-	\$ -
	Forefront Power Development, LLC			-	-	-	-	-	\$ -
	Government Solutions			-	-	-	-	-	\$ -
02/23/18	HDL	1,500	1,500	125	125	125	125	1,500	\$ -
04/04/18	Independent Cities Finance Authority	1,500	1,500	125	125	125	125	1,500	\$ -
	Infrastructure Engineers			-	-	-	-	-	\$ -
01/25/18	Interwest Consulting Group	5,000	5,000	417	417	417	417	5,000	\$ -
	Keenan & Associates			-	-	-	-	-	\$ -
03/23/18	Kosmont & Associates	1,500	1,500	125	125	125	125	1,500	\$ -
03/06/18	Lanier Parking	1,500	1,500	125	125	125	125	1,500	\$ -
	Law Offices of Sylvia			-	-	-	-	-	\$ -
04/12/18	Library Systems & Services	5,000	5,000	417	417	417	417	5,000	\$ -
	Lincoln Financial Group			-	-	-	-	-	\$ -
04/16/18	Martin Outdoor Media	1,500	1,500	125	125	125	125	1,500	\$ -
3/6/18	MuniEnvironmental, LLC	1,500	1,500	125	125	125	125	1,500	\$ -
02/23/18	MWD of So Cal	5,000	5,000	417	417	417	417	5,000	\$ -
01/24/18	Nationwide Environmental Services	3,000	3,000	250	250	250	250	3,000	\$ -
01/25/18	NHA Advisors	1,500	1,500	125	125	125	125	1,500	\$ -
	Norton Rose Fulbright US			-	-	-	-	-	\$ -
04/20/18	Optera Energy Services	5,000	5,000	417	417	417	417	5,000	\$ -
02/12/18	Pacificwest Energy Solutions	1,500	1,500	125	125	125	125	1,500	\$ -
03/20/18	Rehrig Pacific Company	1,500	1,500	125	125	125	125	1,500	\$ -
	Republic			-	-	-	-	-	\$ -
	Rezn Extracts			-	-	-	-	-	\$ -
02/12/18	Richards Watson & Gershon	5,000	5,000	417	417	417	417	5,000	\$ -
01/02/18	SAFEbuilt, LLC	1,500	1,500	125	125	125	125	1,500	\$ -
	San Gabriel Valley Civic Alliance			-	-	-	-	-	\$ -
01/25/18	SCE	10,000	10,000	833	833	833	833	10,000	\$ -
02/12/18	Silver & Wright LLP	1,500	1,500	125	125	125	125	1,500	\$ -
02/12/18	Stifel Nickolaus	5,000	5,000	417	417	417	417	5,000	\$ -
02/23/18	Teleworld Solutions, Inc	1,500	1,500	125	125	125	125	1,500	\$ -
	The Gas Company			-	-	-	-	-	\$ -
02/23/18	Transtech Engineers	1,500	1,500	125	125	125	125	1,500	\$ -
	Upper San Gabriel Valley Municipal			-	-	-	-	-	\$ -
04/12/18	Water District	5,000	5,000	417	417	417	417	5,000	\$ -
04/16/18	Valley Vista Services	1,500	1,500	125	125	125	125	1,500	\$ -
	Wal-Mart			-	-	-	-	-	\$ -
	Waste Management			-	-	-	-	-	\$ -
01/25/18	Water Replenishment District	15,000	15,000	1,250	1,250	1,250	1,250	15,000	\$ -
	Wells Fargo			-	-	-	-	-	\$ -
03/06/18	Wildan Group of Companies	5,000	5,000	417	417	417	417	5,000	\$ -
02/12/18	Wolf	1,500	1,500	125	125	125	125	1,500	\$ -
02/23/18	WSPA	5,000	5,000	417	417	417	417	5,000	\$ -
ASSOCIATE MEMBERSHIPS PAID		160,750	160,750	13,396	13,396	13,396	13,396	160,750	

Declined  
Membership

Alta Med	DECLINED
Gov Invest	DECLINED
Newcomb Williams Financial Group	DECLINED

4/30/18	Unearned Associate Membership Balance	\$ 310,917
Less:	6/30/17 Ells ADJ	(79,501)
		231,416
	2018 Associate Membership Billing	285,000
Less:	2018 Assoc Member Income	(53,583)
		231,417
	Difference	\$ (1)

**CCCA Expenses for April 2018**

<b>Stormwater Fund</b>					
<b>Check</b>	<b>Payee</b>	<b>Account</b>	<b>Comments</b>		<b>Amount</b>
1036	ELLS CPA & Business Advisors	4520 - Stormwater	Audit prep/audit for stormwater fund		\$2,500.00
1037	Aleshire & Wynnder, LLP	4521 - Stormwater	Billing through 3/31/2018		\$22.50
<b>Total</b>					<b>\$2,522.50</b>

<b>General Operating Fund</b>					
<b>Check</b>	<b>Payee</b>	<b>Account</b>	<b>Comments</b>		<b>Amount</b>
5997	Mike Davitt	4125 - Executive Board Expenses	April Executive Board Meeting parking - reimbursement		\$65.00
<b>Total</b>					<b>\$65.00</b>
5998	ELI Strategy Group	4100 - Admin/Mgmt Services	March 2018 executive management services		\$37,140.00
		1206 - Prepaid AMS	PayPal fees for April 2018		\$30.00
		1206 - Prepaid AMS	Apple Online Store membership		\$99.00
		4125 - Executive Board Expenses	April executive board meals		\$846.02
		1206 - Prepaid AMS	AMS - Rob Adler airfare.		\$717.40
		4190 - Web Expense	Email for April 2018		\$45.98
		4125 - Executive Board Expenses	Birthday cake for Mark Waronek		\$22.77
		4166 - Local Travel & Meetings	Parking for Gateway COG City Managers meeting		\$10.00
		1206 - Prepaid AMS	AMS - Renaissance deposit.		\$20,000.00
		4126 - Board of Directors Meeting Exp.	April Board of Directors Meeting Refreshments (Sponsored at \$3,000)		\$2,747.68
		1206 - Prepaid AMS	AMS - Officer plaques/recognition		\$526.61
		4190 - Web Expense	Constant Contact annual membership		\$553.00
		4118 - City Manager Committee Exp.	April City Managers meeting meals		\$1,713.10
		4140 - Postage	April postage		\$1.96
		4145 - Printing & Supplies - Operating	April copies		\$172.35
		4166 - Local Travel & Meetings	Mileage reimbursement for April 2018 - Michael Vuong		\$47.42
		4166 - Local Travel & Meetings	Mileage reimbursement for April 2018 - Kelli Lofing		\$25.29
		4109 - Bereavements	Burbank Mayor sympathy card - Kelli Lofing Reimbursement.		\$7.57
		4166 - Local Travel & Meetings	Mileage reimbursement for April 2018 - Cristina Shore		\$70.85
		4166 - Local Travel & Meetings	Mileage reimbursement for April 2018 - Marcel Rodarte		\$263.67
<b>Total</b>					<b>\$65,040.67</b>
5999	Wavelength Automation, Inc.	4119 - Committee Exp.: Leg Committee	Capitol Track Annual subscription		\$1,308.00
<b>Total</b>					<b>\$1,308.00</b>

<b>Stormwater Fund Total</b>	<b>\$2,522.50</b>
<b>Operating Fund Total</b>	<b>\$66,413.67</b>
<b>PAC Fund Total</b>	<b>\$0.00</b>
<b>Total Expenses for February 2018</b>	<b>\$68,936.17</b>