

# California Contract Cities Association

## BALANCE SHEET

As of June 30, 2018

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
1011 Preferred Bank CD	73,142.05
1015 Cash- Commercial Bank Checking #2016	317,815.23
1016 Cash- Commercial Storm Water #2024	23,647.77
1018 Cash- Commercial Bank CD #1310	136,658.23
1019 Cash- Commercial Bank # PAC	12,232.21
<b>Total Bank Accounts</b>	<b>\$563,495.49</b>
Accounts Receivable	
1200 Accounts Receivables	108,760.41
<b>Total Accounts Receivable</b>	<b>\$108,760.41</b>
Other Current Assets	
1202 Prepaid Expenses-Special Events	
1204 Prepaid Fall Seminar	3,499.00
<b>Total 1202 Prepaid Expenses-Special Events</b>	<b>3,499.00</b>
<b>Total Other Current Assets</b>	<b>\$3,499.00</b>
<b>Total Current Assets</b>	<b>\$675,754.90</b>
<b>TOTAL ASSETS</b>	<b>\$675,754.90</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2202 Unearned Associate Membership Dues	188,786.00
<b>Total Other Current Liabilities</b>	<b>\$188,786.00</b>
<b>Total Current Liabilities</b>	<b>\$188,786.00</b>
Long-Term Liabilities	
2913 Fund Balance-C/Y Pac's	12,232.21
2914 Fund Balance CY- Storm Water Fund	23,647.77
<b>Total Long-Term Liabilities</b>	<b>\$35,879.98</b>
<b>Total Liabilities</b>	<b>\$224,665.98</b>
Equity	
2910 Fund Balances Summary C/Y	
2911 Fund Balance-C/Y Operating	389,088.12
<b>Total 2910 Fund Balances Summary C/Y</b>	<b>389,088.12</b>
2999 Fund Balnce	0.00
Net Income	62,000.80
<b>Total Equity</b>	<b>\$451,088.92</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$675,754.90</b>

# California Contract Cities Association

## PROFIT AND LOSS

June 2018

	TOTAL		
	JUN 2018	JUL 2017 - JUN 2018 (YTD)	% OF INCOME
<b>Income</b>			
310000 Earned Membership Dues			
3110 City Membership Dues	28,602.00	287,300.00	61.63 %
3433 Associate Membership Dues	<b>16,604.00</b>	<b>232,333.00</b>	<b>35.78 %</b>
<b>Total 310000 Earned Membership Dues</b>	<b>45,206.00</b>	<b>519,633.00</b>	<b>97.41 %</b>
3400 3400 Annual Seminar	<b>1,200.00</b>	<b>306,852.76</b>	<b>2.59 %</b>
3420-9 3420 Fall Seminar Income		45,130.00	
3430 Legislative Tour Income		48,110.00	
3600 Annual City Manager's Summit		1,002.36	
Sales		0.00	
<b>Total Income</b>	<b>\$46,406.00</b>	<b>\$920,728.12</b>	<b>100.00 %</b>
<b>GROSS PROFIT</b>	<b>\$46,406.00</b>	<b>\$920,728.12</b>	<b>100.00 %</b>
<b>Expenses</b>			
4000 Direct Expenses			
4400 Annual Municipal Seminar	<b>74,413.18</b>	<b>236,918.03</b>	<b>160.35 %</b>
44200 Fall Semnar Expense		<b>39,853.71</b>	
44300 Sacramento Legislative Tour		<b>39,579.67</b>	
<b>Total 4000 Direct Expenses</b>	<b>74,413.18</b>	<b>316,351.41</b>	<b>160.35 %</b>
4100 Admin. / Mgmt. Services	77,140.00	485,680.00	166.23 %
4108 Bank Charges	132.88	1,288.41	0.29 %
4109 Bereavments		7.57	
4115 Awards & Gifts Operating Fund		805.00	
4117 Corporate Fees		10.00	
4120 Committee Expenses		198.95	
4118 City Mgr Comm Exp	-1,372.00	1,928.05	-2.96 %
4119 Legislative Committee Expense		1,308.00	
<b>Total 4120 Committee Expenses</b>	<b>-1,372.00</b>	<b>3,435.00</b>	<b>-2.96 %</b>
4125 Executive Board Expenses	103.98	8,782.69	0.22 %
4126 Board of Directors Meeting Expenses		-3,207.07	
4130 Accounting		3,400.00	
4135 Audit Expense		9,500.00	
4136 Other Professional Expenses		3,445.30	
4140 Postage	4.90	139.16	0.01 %
4142 President's Fund		437.89	
4145 Printing & Supplies - Operating	21.78	1,681.60	0.05 %
4147 Dues & Sponsors	5,000.00	10,400.00	10.77 %
4165 Travel & Meetings			
4166 Local Travel & Meetings	180.31	7,145.30	0.39 %
4167 Conference Travel & Meetings		5,926.77	
4168 Legislative Advoc. Travel & Meetings		3,574.81	
<b>Total 4165 Travel &amp; Meetings</b>	<b>180.31</b>	<b>16,646.88</b>	<b>0.39 %</b>

	TOTAL		
	JUN 2018	JUL 2017 - JUN 2018 (YTD)	% OF INCOME
4190 Web Site Expense	50.00	1,305.48	0.11 %
4440 Associate Member Luncheon Expense		597.64	
<b>Total Expenses</b>	<b>\$155,675.03</b>	<b>\$860,706.96</b>	<b>335.46 %</b>
NET OPERATING INCOME	<b>\$ -109,269.03</b>	<b>\$60,021.16</b>	<b>-235.46 %</b>
Other Income			
Interest Income		1,979.64	
<b>Total Other Income</b>	<b>\$0.00</b>	<b>\$1,979.64</b>	<b>0.00%</b>
NET OTHER INCOME	<b>\$0.00</b>	<b>\$1,979.64</b>	<b>0.00 %</b>
NET INCOME	<b>\$ -109,269.03</b>	<b>\$62,000.80</b>	<b>-235.46 %</b>

## CALIFORNIA CONTRACT CITIES ASSOCIATION BUDGET VS ACTUAL SUMMARY

	YTD 12 MONTHS ENDED 6/30/18 ACTUAL	YTD 12 MONTHS ENDED 6/30/18 BUDGET	DIFFERENCE ACTUAL VS BUDGET	DIFF %	ANNUAL 2017/2018 BUDGET
<b>INCOME</b>					
CITY MEMBERSHIP DUES	\$ 287,300	\$ 235,000	\$ 52,300	22%	\$ 235,000
ASSOCIATE MEMBERSHIP DUES	232,333	260,000	(27,667)	-11%	260,000
INTEREST EARNINGS	1,980	1,100	880	80%	1,100
<b>TOTAL INCOME</b>	<b>521,613</b>	<b>496,100</b>	<b>25,513</b>	<b>5%</b>	<b>496,100</b>
<b>EVENTS</b>					
FALL SEMINAR					
INCOME	45,130	50,000	(4,870)	0%	50,000
EXPENSES	39,854	50,000	(10,146)	0%	50,000
NET FALL SEMINAR	5,276	-	5,276	0%	-
ANNUAL MUNICIPAL SEMINAR					
INCOME	306,853	280,000	26,853	0%	280,000
EXPENSES	236,918	230,000	6,918	0%	230,000
NET ANNUAL MUNICIPAL SEMINAR	69,935	510,000	19,935	0%	50,000
LEGISLATIVE TOUR					
INCOME	48,110	30,000	18,110	0%	30,000
EXPENSES	39,580	22,000	17,580	0%	22,000
NET LEGISLATIVE TOUR	8,530	8,000	530	0%	8,000
ANNUAL CITY MANAGER'S SUMMIT					
INCOME	7,081	-	7,081	0%	-
EXPENSES	6,079	-	6,079	0%	-
NET LEGISLATIVE TOUR	1,002	-	1,002	0%	-
<b>TOTAL NET FUND INCOME (EXPENSES)</b>	<b>84,744</b>	<b>518,000</b>	<b>26,744</b>		<b>58,000</b>
<b>INDIRECT EXPENSES</b>					
MANAGEMENT SERVICES	485,680	435,000	50,680	12%	435,000
ACCOUNTING	3,400	5,000	(1,600)	-32%	5,000
ASSOCIATE MEMBER LUNCHEON	598	-	598	#DIV/0!	-
AUDIT AND TAX RETURN FEES	9,500	6,000	3,500	58%	6,000
OTHER PROFESSIONAL EXPENSES	3,445	19,000	(15,555)	-82%	19,000
BANK CHARGES	1,288	50	1,238	2477%	50
BEREAVEMENTS	8	750	(742)	-99%	750
PAYPAL/ AUTHORIZE.NET FEES	-	600	(600)	-100%	600
AWARDS AND GIFTS	805	4,000	(3,195)	-80%	4,000
CORPORATE FEES	10	125	(115)	-92%	125
COMMITTEE EXPENSES	3,435	8,000	(4,565)	-57%	8,000
EXECUTIVE BOARD EXPENSES	5,576	14,000	(8,424)	-60%	14,000
POSTAGE	139	2,000	(1,861)	-93%	2,000
PRESIDENT'S FUND	438	3,000	(2,562)	-85%	3,000
PRINTING & SUPPLIES	1,682	9,000	(7,318)	-81%	9,000
DUES & SPONSORSHIPS	10,400	11,000	(600)	-5%	11,000
TRAVEL & MEETINGS					
LOCAL TRAVEL	7,145				
CONFERENCE TRAVEL	5,927				
LEGISLATIVE ADVO TRAVEL	3,575				
TOTAL TRAVEL & MEETINGS	16,647	17,500.00	(853)	-5%	17,500
WEB SITE EXPENSES	1,305	1,200	105	9%	1,200
<b>TOTAL INDIRECT EXPENSES</b>	<b>544,356</b>	<b>536,225</b>	<b>8,131</b>	<b>2%</b>	<b>536,225</b>
<b>NET ORDINARY INCOME BEFORE FUND INCOME AND DISBURSEMENTS</b>	<b>62,000</b>	<b>(40,125)</b>	<b>102,125</b>	<b>-255%</b>	<b>(40,125)</b>
<b>NET ORDINARY INCOME</b>	<b>\$ 62,000</b>	<b>\$ (40,125)</b>	<b>\$ 102,125</b>		



7/24/17	City of Rolling Hills Estates	4,069	339	339	339	339	339	339	339	339	339	339	339	339	339	\$ 4,069
7/3/17	City of Rosemead B	4,069	339	339	339	339	339	339	339	339	339	339	339	339	339	\$ 4,069
7/26/17	City of San Carlos	2,596	216	216	216	216	216	216	216	216	216	216	216	216	216	\$ 2,596
7/3/17	City of San Dimas	4,069	339	339	339	339	339	339	339	339	339	339	339	339	339	\$ 4,069
8/29/17	City of Santa Clarita B	5,090	424	424	424	424	424	424	424	424	424	424	424	424	424	\$ 5,090
7/3/17	City of Santa Fe Springs B	3,309	276	276	276	276	276	276	276	276	276	276	276	276	276	\$ 3,309
7/24/17	City of Signal Hill	4,069	339	339	339	339	339	339	339	339	339	339	339	339	339	\$ 4,069
7/3/17	City of South El Monte	3,309	276	276	276	276	276	276	276	276	276	276	276	276	276	\$ 3,309
8/25/17	City of South Gate B	5,090	424	424	424	424	424	424	424	424	424	424	424	424	424	\$ 5,090
7/24/17	City of South Pasadena	3,309	276	276	276	276	276	276	276	276	276	276	276	276	276	\$ 3,309
7/5/17	City of Temple City	4,069	339	339	339	339	339	339	339	339	339	339	339	339	339	\$ 4,069
7/24/17	City of Vernon B	5,090	424	424	424	424	424	424	424	424	424	424	424	424	424	\$ 5,090
7/24/17	City of Walnut	4,069	339	339	339	339	339	339	339	339	339	339	339	339	339	\$ 4,069
8/9/17	City of West Hollywood B	3,309	276	276	276	276	276	276	276	276	276	276	276	276	276	\$ 3,309
7/5/17	City of Westlake Village B	3,309	276	276	276	276	276	276	276	276	276	276	276	276	276	\$ 3,309
8/14/17	City of Whittier	5,090	424	424	424	424	424	424	424	424	424	424	424	424	424	\$ 5,090
		<b>\$ 282,210</b>	<b>\$ 23,518</b>	<b>\$ 23,518</b>	<b>\$ 23,518</b>	<b>\$ 23,518</b>	<b>\$ 23,518</b>	<b>\$ 23,518</b>	<b>\$ 23,518</b>	<b>\$ 23,518</b>	<b>\$ 23,518</b>	<b>\$ 23,518</b>	<b>\$ 23,518</b>	<b>\$ 23,518</b>	<b>\$ 23,518</b>	<b>\$ 282,210</b>

UNEARNED CITY MEMBERSHIP		
6/30/18 GL BALANCE	\$	-
LESS: UNPAID INVOICES		
LESS: REMAINING UNEARNED INCOME		-
DIFFERENCE	\$	-

**CALIFORNIA CONTRACT CITIES ASSOCIATION  
ASSOCIATE MEMBERSHIP DUES  
1/1/18-12/31/18**

Membership Paid Date	Associate Name	Amount									TOTAL
		Paid	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18			
03/14/18	Advanced Applied Engineering, Inc	1,500	1,500	125	125	125	125	125	125	1,500	\$ -
01/26/18	ALADS	10,000	10,000	833	833	833	833	833	833	10,000	\$ -
	AST LLC			-	-	-	-	-	-	-	\$ -
	Blockhead Solutions			-	-	-	-	-	-	-	\$ -
09/01/17	BMG MONEY	3,750	3,750	313	313	313	313	313	313	3,750	\$ -
02/12/18	Burrtec	2,000	2,000	167	167	167	167	167	167	2,000	\$ -
01/26/18	Calfi Mun Finance Auth	1,500	1,500	125	125	125	125	125	125	1,500	\$ -
01/31/18	California JPIA	15,000	15,000	1,250	1,250	1,250	1,250	1,250	1,250	15,000	\$ -
01/25/18	CalMet	1,500	1,500	125	125	125	125	125	125	1,500	\$ -
04/20/18	CalPipe Industries	1,500	1,500	125	125	125	125	125	125	1,500	\$ -
	Capitol Advocacy			-	-	-	-	-	-	-	\$ -
04/20/18	Care Ambul	5,000	5,000	417	417	417	417	417	417	5,000	\$ -
01/26/18	Central Basin	1,500	1,500	125	125	125	125	125	125	1,500	\$ -
06/05/18	Cerrell Association Inc	1,500	1,500	125	125	125	125	125	125	1,500	\$ -
	Chora Young, LLP			-	-	-	-	-	-	-	\$ -
	Citrus Pest & Disease			-	-	-	-	-	-	-	\$ -
01/25/18	Climetec LLC	1,500	1,500	125	125	125	125	125	125	1,500	\$ -
05/01/18	Commercial Bank of California	5,000	5,000	417	417	417	417	417	417	5,000	\$ -
01/25/18	CR & R	3,000	3,000	250	250	250	250	250	250	3,000	\$ -
04/24/18	Crown Castle USA Inc	15,000	15,000	1,250	1,250	1,250	1,250	1,250	1,250	15,000	\$ -
02/12/18	Dapeer Rosenbilt	1,500	1,500	125	125	125	125	125	125	1,500	\$ -
	Ek, Sunkin, Klink & Bai			-	-	-	-	-	-	-	\$ -
	Englander Knabe & Allen			-	-	-	-	-	-	-	\$ -
	Eureka Vapor			-	-	-	-	-	-	-	\$ -
	Forefront Power Development, LLC			-	-	-	-	-	-	-	\$ -
	Government Solutions			-	-	-	-	-	-	-	\$ -
02/23/18	HDL	1,500	1,500	125	125	125	125	125	125	1,500	\$ -
04/04/18	Independent Cities Finance Authority	1,500	1,500	125	125	125	125	125	125	1,500	\$ -
	Infrastructure Engineers			-	-	-	-	-	-	-	\$ -
01/25/18	Interwest Consulting Group	5,000	5,000	417	417	417	417	417	417	5,000	\$ -
	Keenan & Associates			-	-	-	-	-	-	-	\$ -
03/23/18	Kosmont & Associates	1,500	1,500	125	125	125	125	125	125	1,500	\$ -
03/06/18	Lanier Parking	1,500	1,500	125	125	125	125	125	125	1,500	\$ -
	Law Offices of Sylvia			-	-	-	-	-	-	-	\$ -
04/12/18	Library Systems & Services	5,000	5,000	417	417	417	417	417	417	5,000	\$ -
	Lincoln Financial Group			-	-	-	-	-	-	-	\$ -
04/16/18	Martin Outdoor Media	1,500	1,500	125	125	125	125	125	125	1,500	\$ -
3/6/18	MuniEnvironmental, LLC	1,500	1,500	125	125	125	125	125	125	1,500	\$ -
4/27/18	MuniTemps Staffing Solution	1,500	1,500	125	125	125	125	125	125	1,500	\$ -
02/23/18	MWD of So Cal	5,000	5,000	417	417	417	417	417	417	5,000	\$ -
01/24/18	Nationwide Enviromental Services	3,000	3,000	250	250	250	250	250	250	3,000	\$ -
01/25/18	NHA Advisors	1,500	1,500	125	125	125	125	125	125	1,500	\$ -
	Norton Rose Fulbright US			-	-	-	-	-	-	-	\$ -
04/20/18	Optera Energy Services	5,000	5,000	417	417	417	417	417	417	5,000	\$ -
02/12/18	Pacificwest Energy Solutions	1,500	1,500	125	125	125	125	125	125	1,500	\$ -
03/20/18	Rehrig Pacific Company	1,500	1,500	125	125	125	125	125	125	1,500	\$ -

	Republic			-	-	-	-	-	-	-	\$	-
	Rezn Extracts			-	-	-	-	-	-	-	\$	-
02/12/18	Richards Watson & Gershon	5,000	5,000	417	417	417	417	417	417	5,000	\$	-
01/02/18	SAFEbuilt, LLC	1,500	1,500	125	125	125	125	125	125	1,500	\$	-
	San Gabriel Valley Civic Alliance			-	-	-	-	-	-	-	\$	-
1/25 & 6/11	SCE	15,000	15,000	1,250	1,250	1,250	1,250	1,250	1,250	15,000	\$	-
02/12/18	Silver & Wright LLP	1,500	1,500	125	125	125	125	125	125	1,500	\$	-
02/12/18	Stifel Nickolaus	5,000	5,000	417	417	417	417	417	417	5,000	\$	-
02/23/18	Teleworld Solutions, Inc	1,500	1,500	125	125	125	125	125	125	1,500	\$	-
04/26/18	The Gas Company	15,000	15,000	1,250	1,250	1,250	1,250	1,250	1,250	15,000	\$	-
06/30/18	TNT Fireworks	10,000	10,000	833	833	833	833	833	833	10,000	\$	-
02/23/18	Transtech Engineers	1,500	1,500	125	125	125	125	125	125	1,500	\$	-
	Upper San Gabriel Valley Municipal			-	-	-	-	-	-	-	\$	-
04/12/18	Water District	5,000	5,000	417	417	417	417	417	417	5,000	\$	-
04/16/18	Valley Vista Services	1,500	1,500	125	125	125	125	125	125	1,500	\$	-
	Wal-Mart			-	-	-	-	-	-	-	\$	-
	Waste Management			-	-	-	-	-	-	-	\$	-
01/25/18	Water Replenishment District	15,000	15,000	1,250	1,250	1,250	1,250	1,250	1,250	15,000	\$	-
	Wells Fargo			-	-	-	-	-	-	-	\$	-
04/02/18	West Coast Arborists	1,500	1,500	125	125	125	125	125	125	1,500	\$	-
03/06/18	Wildan Group of Companies	5,000	5,000	417	417	417	417	417	417	5,000	\$	-
02/12/18	Wolf	1,500	1,500	125	125	125	125	125	125	1,500	\$	-
02/23/18	WSPA	5,000	5,000	417	417	417	417	417	417	5,000	\$	-

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	ASSOCIATE MEMBERSHIPS PAID	199,250	199,250	16,604	16,604	16,604	16,604	16,604	16,604	199,250		
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Declined  
Membership

Alta Med	DECLINED
Gov Invest	DECLINED
Newcomb Williams Financial Group	DECLINED

<u>6/30/18</u>	Unearned Associate Membership Balance	\$ 188,786	
Less:	6/30/17 Ells ADJ	-	
		188,786	
	2018 Associate Membership Billing	288,400	
Less:	2018 Assoc Member Income	(99,625)	
		188,775	
	Difference	\$ 11	



**CCCA Expenses for June 2018**

<b>Stormwater Fund</b>				
<b>Check</b>	<b>Payee</b>	<b>Account</b>	<b>Comments</b>	<b>Amount</b>
1037	Aleshire & Wynnder, LLP	4521 - Stormwater	Billing through 3/31/2018	\$22.50
<b>Total</b>				<b>\$22.50</b>
<b>General Operating Fund</b>				
<b>Check</b>	<b>Payee</b>	<b>Account</b>	<b>Comments</b>	<b>Amount</b>
6013	SCAG	4147 - Dues & Sponsorships	Conference sponsorship 2018	\$5,000.00
<b>Total</b>				<b>\$5,000.00</b>
6014	Meyer Accounting	4130 - Accounting	January accounting	\$240.00
<b>Total</b>				<b>\$240.00</b>
6015	Mejorando Group	4410 - AMS Direct Expenses	2018 AMS - Session speaker fees, Patrick Ibarra	\$259.10
<b>Total</b>				<b>\$259.10</b>
6016	ELI Strategy Group	4100 - Admin/Mgmt Services	June 2018 executive management services	\$37,140.00
		4100 - Admin/Mgmt Services	July 2018 executive management services	\$40,000.00
		4410 - AMS Direct Expenses	2018 AMS - PayPal fees for June 2018.	\$30.00
		1204 - FES prepaid	2018 FES - Logo stock	\$49.00
		4410 - AMS Direct Expenses	2018 AMS - flag return postage	\$130.89
		4166 - Local Travel & Meetings	TELACU Gala parking - Marcel	\$23.00
		4190 - Web Expense	Email for June 2018	\$50.00
		4125 - Executive Board Expenses	Strategic planning session supplies	\$103.98
		4166 - Local Travel & Meetings	League Economic Development Conference - Michael Vuong	\$50.00
		4410 - AMS Direct Expenses	2018 AMS - Hotel balance	\$54,604.92
		4145 - Printing & Supplies - Operating	June copies	\$21.78
		4140 - Postage	June postage	\$4.90
		4166 - Local Travel & Meetings	June mileage - Marcel	\$107.31
<b>Total</b>				<b>\$132,315.78</b>
6017	Marco Promo	4410 - AMS Direct Expenses	2018 AMS giveaways, supplies	\$8,281.00
<b>Total</b>				<b>\$8,281.00</b>
6018	Minuteman Press	4410 - AMS Direct Expenses	2018 AMS - printing	\$828.30
<b>Total</b>				<b>\$828.30</b>
<b>PAC Fund</b>				
<b>Check</b>	<b>Payee</b>	<b>Account</b>	<b>Comments</b>	<b>Amount</b>
1417	CitiPac	4510 - PAC Distribution	CitiPac Sponsorship	\$1,000.00
<b>Total</b>				<b>\$1,000.00</b>
<b>Stormwater Fund Total</b>				<b>\$22.50</b>
<b>Operating Fund Total</b>				<b>\$146,924.18</b>
<b>PAC Fund Total</b>				<b>\$1,000.00</b>
<b>Total Expenses for February 2018</b>				<b>\$147,946.68</b>